

HEALTH CARE

MY BENESCH MY TEAM  
ESSENTIAL EXPERIENCE  
FOR A COMPLEX INDUSTRY

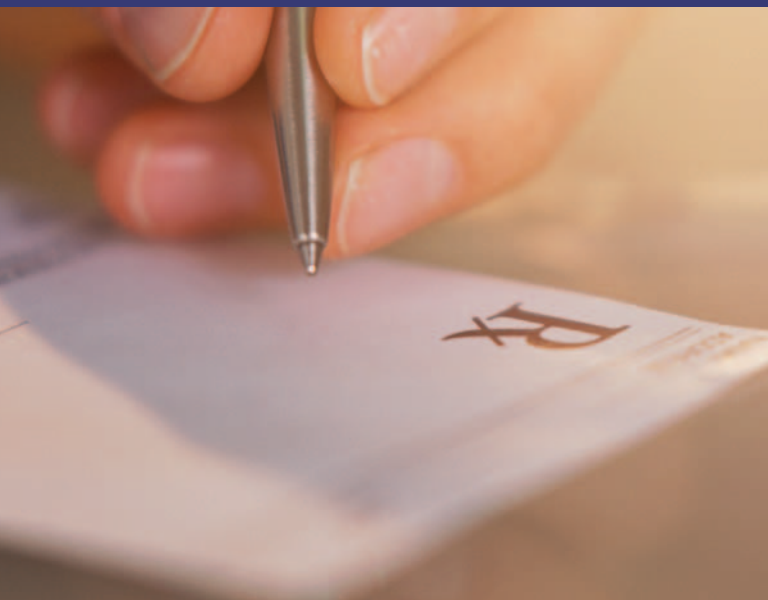


 **BENESCH**  
Attorneys at Law



Any law firm can offer representation from attorneys with legal experience. But Benesch's Health Care Practice Group offers attorneys who also have over 100 combined years of practical experience in the health care industry. This experience lets us customize legal services specific to the client's needs. As a result, you don't just receive legal representation from Benesch attorneys, you develop relationships with our attorneys as counselors, advocates and partners on your team.

MY BENESCH MY TEAM



### **Unrivaled Field Experience**

Health care is very complicated, constantly changing and highly regulated. We believe the only way to truly appreciate and respond to our clients' daily challenges is to establish deep connections within the health care industry. Every attorney in our Health Care Practice Group has worked in or is actively involved in some facet of the health care industry.

Clients who enlist the Health Care Practice Group can be assured that our attorneys already have experience within their sector of the health care industry. Our attorneys have provided counsel to a wide spectrum of for-profit and tax-exempt, non-profit health care clients throughout the country, including physicians and physician organizations; hospitals and health systems; long-term care and senior living facilities; behavioral health providers; ambulatory surgical centers; diagnostic imaging enterprises; durable medical equipment manufacturers and suppliers; pharmaceutical retailers, wholesalers, distributors and manufacturers; managed care organizations; home health agencies; and other health care providers, facilities and organizations.

### **Customized, Comprehensive Service**

At Benesch, experience makes up only half of what we offer to our clients. We take advantage of our industry exposure to also give fully customized service. Our attorneys immerse themselves in their clients' businesses and take the time to understand their needs. Then, using their industry knowledge and legal skills, our



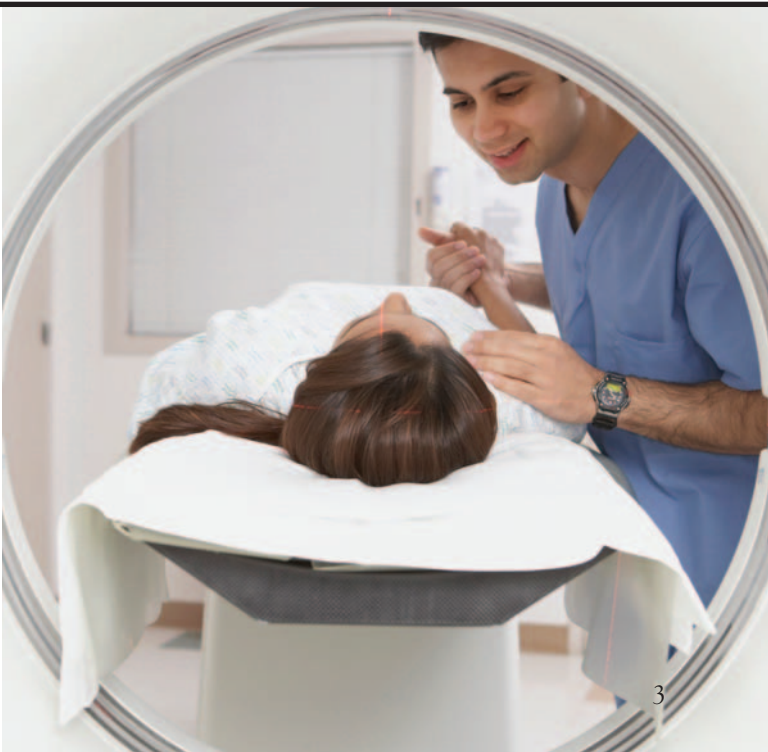
attorneys develop a customized solution for each client. With that solution in mind, we engage our forces using a time-tested multidisciplinary team approach for all of the legal services we provide.

No matter what mix of legal expertise you need, our team will have the know-how to respond quickly and intelligently. Our attorneys have tackled a broad and varied range of client challenges, including matters involving:

- Business transactions, such as mergers and acquisitions, capitalizations, recapitalizations, divestitures, joint ventures and key contracts
- Fraud and abuse and Stark analysis and advice
- Corporate and HIPAA compliance
- Civil and criminal investigations
- Litigation and alternative dispute resolution
- Regulatory analysis and advice

- Individual and facility licensure and accreditation
- Antitrust analysis, advice and due diligence
- Not-for-Profit and tax-exempt organization analysis and advice
- Bankruptcy and reorganizations
- Managed care contracting and network development
- Medical staff and peer review
- Medicare and Medicaid reimbursement.

We know our clients benefit from our customized service. But at Benesch, we take pride in also offering more comprehensive services. By drawing on our vast contacts within the health care industry, we have keen insight into the emerging trends and proposed regulations that could impact your business. We can anticipate how potential



industry changes might affect your prospects and legal risks, and we will counsel you on them so you can improve and protect your business and take advantage of new opportunities.

Our industry connections also allow us to be advocates for our clients' businesses. Knowing how heavily regulated the health care industry is, we proactively build relationships with those who influence those regulations: industry leaders and their entities, legislative and regulatory bodies, and individual legislators and regulators. We can then amplify our clients' voices on matters crucial to their success by furnishing industry leaders with insight on how proposed laws, rules and regulations might hurt or help the industry.

### **The Benesch Health Care Practice Group**

Don't settle for just legal representation. If you want customized, comprehensive service from attorneys who intimately understand the rigors of your industry, contact a member of Benesch's Health Care Practice Group.



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**Columbus** (614) 223-9300

**Philadelphia** (267) 207-2947

**Shanghai** (86) 21-3222-0388

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